Lower/Mid Market Corporate Finance Advisors

HDL Capital Inc.
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Based in Toronto, HDL Capital Inc. (HDL) is a boutique corporate finance advisory firm specializing in M&A and Transaction Services for clients across Canada.

$2Billion+
Total transaction value advised on by the HDL team

200+
Successful transactions advised on by the HDL team

$5M-50M+
Typical transaction size range completed

Tyler Lang, President
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Sector Experience

- Business & Industrial Services
- Consumer, Entertainment, Media & Marketing Services
- Manufacturing & Distribution
- Technology & IT Services
- Financial & Insurance

Buy-Side M&A Programs

Driving corporate growth and shareholder value through planning and execution of accretive acquisition plans

Building deep funnels of targets in Canada and beyond

Advising on ideal structures to minimize risk, maximum financing

Organizing legal, accounting, and regulatory to ensure efficient, cost-effective closings

GINCOR	givex	LOFT ENTERTAINMENT	GINCOR
Buy-Side M&A	Buy-Side M&A	Buy-Side M&A	Buy-Side M&A
DRIVETEC	Kalex	CMN	WILTSIE
HICKEY FREEMAN	comwave	**Fresh Brands**	Kraun Electric
$20M Buy-Side M&A	$35M Buy-Side M&A	$20M Buy-Side M&A	Current Buy-Side Mandate
SAMUELSOHN	RADIANT	THE WORKS	

Sell Side M&A Execution

Leading market driven value analysis and developing comprehensive packages to maximize interest, pricing and structure

Targeting our deep network of thousands of strategic and Private Equity buyers (75% of buyers have been from outside of Canada)

HDL brings the tenacity necessary to make transactions close in the most challenging of markets

AWC	UNITED LINK	Impact	Glatz CONCERTS
Sell-Side M&A	Sell-Side M&A	$17M Sell-Side M&A	Sell-Side M&A
FloWorks	McDougall	Founders Advantage Capital	LOFT ENTERTAINMENT
BYNG	Astley • Gilbert	givex	Intrahealth
Sell-Side M&A	$19M Sell-Side M&A	$100M Public M&A	$19M Sell-Side M&A
PEERAGE	Founders Advantage Capital	**County Capital 2**	WELL Health
PPS	THE WOODS	ADCORE	MCFARLANE LAKE
Sell-Side M&A	Sell-Side M&A	$20M Public M&A	$32M Public M&A
mpw	FIKA	**County Capital**	

Fairness Opinions

Providing Board of Directors with highly independent Fairness Opinions and Valuations in a range of situations including:

- Public/private M&A, carve-outs, spin-offs, divestitures
- Going private transactions; related party transactions
- Insolvency, restructuring, credits agreements

Experienced team of CBVs and CPAs to meet the strictest of regulatory requirements (NI-61-101 etc.)

STONE ASSET MANAGEMENT LIMITED	StoneWay Capital	FG ACQUISITION CORP.
Fairness + CBCA Opinions for Restructuring & Sale to	Fairness + CBCA Opinions for Restructuring of $1 billion of Sr. Secured Debt	Formal Valuation in Support of $35M Acquisition of
Starlight		STRONG MDI SCREENS
brightpath capital corporation	IC group	**Global Marketing Platform Provider**
Fairness + CBCA Opinions for Restructuring of $59M of Unsecured Notes	Formal Valuation in Support of $33M Acquisition by	Fairness + CBCA Opinions for Restructuring of $880M of Sr. Secured Debt
	CUSPIS CAPITAL PARTNERS	